

LEMAITRE VASCULAR, INC (NASDAQ: LMAT)

NON-GAAP FINANCIAL MEASURES

(amounts in thousands)

(unaudited)

Reconciliation between GAAP and Non-GAAP sales growth:

For the three months ending June 30, 2017

XenoSure net sales as reported

\$ 5,459

Impact of currency exchange rate fluctuations

74

Adjusted XenoSure net sales

\$ 5,533

For the three months ending June 30, 2016

XenoSure net sales as reported

\$ 4,264

Adjusted net sales increase for the three months ending June 30, 2017

\$ 1,269

30%